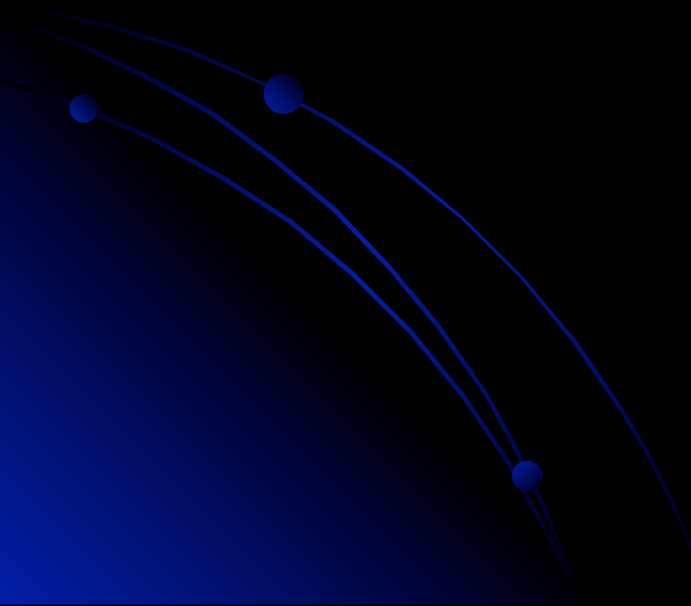


Leadership is a  
**CHOICE.**



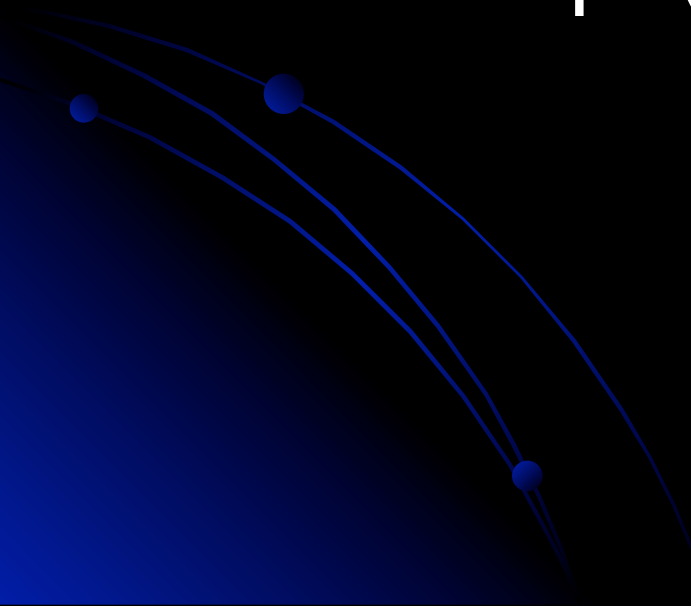
# Elements of Leadership:

- On your own, list 5-10 elements of successful leadership. (3 mins)



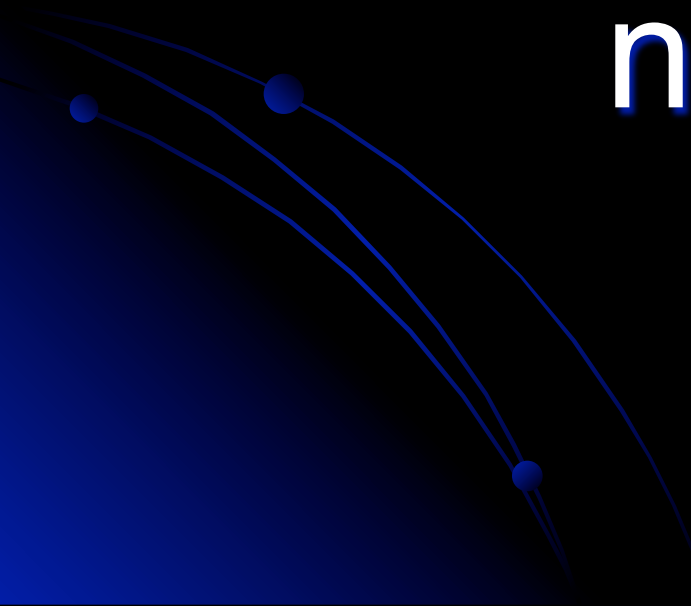
# Elements of Leadership:

Work with a partner(s) to come to consensus on the top 10 elements of leadership. (7 mins)



Myth:

Leaders are born,  
not made.



“Leaders aren’t born; they are made. And they are made just like anything else, through hard work. That’s the price we have to pay to achieve a goal, any goal.”



- **Vince Lombardi**  
*Legendary Green Bay Coach*

# General Colin Powell's 14 Rules of Leadership



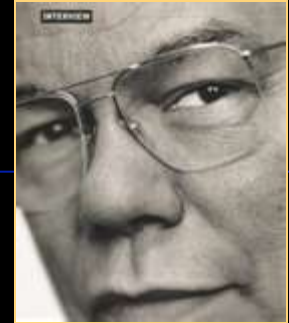


## Rule #1

It ain't as bad as you think.

It will look better in the  
morning.

## Rule # 2



Get mad,  
then get over it.



## Rule #3

Avoid having your ego so close to your position that when your position falls, your ego goes with it.

*"It ain't about you."*

## Rule #4



It can be done.

*(If you know what “it” is.)*



## Rule #5

Be careful  
whom you choose.

## Rule #6



Don't let adverse facts  
stand in the way of a  
good decision.



## Rule #7

You can't make someone else's decisions.

- You shouldn't let someone else make yours.

# Rule #8



Check the small things.



## Rule #9

Share the credit.



## Rule #10

Remain calm.

Be kind.



## Rule #11

Have a vision.  
Be demanding.



## Rule #12

Don't take the counsel of  
your fears or naysayers.

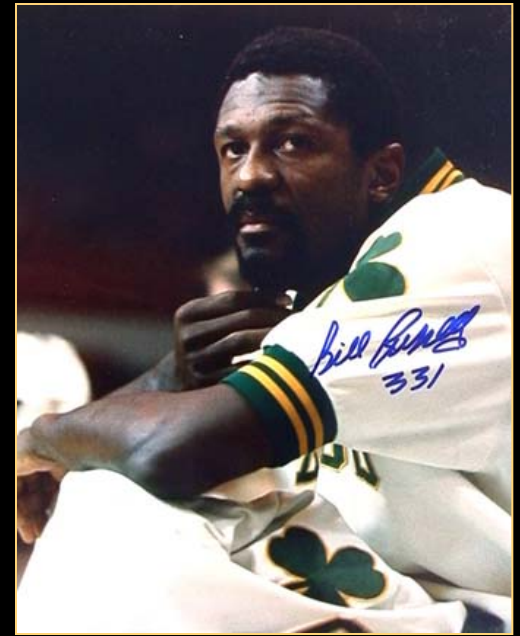
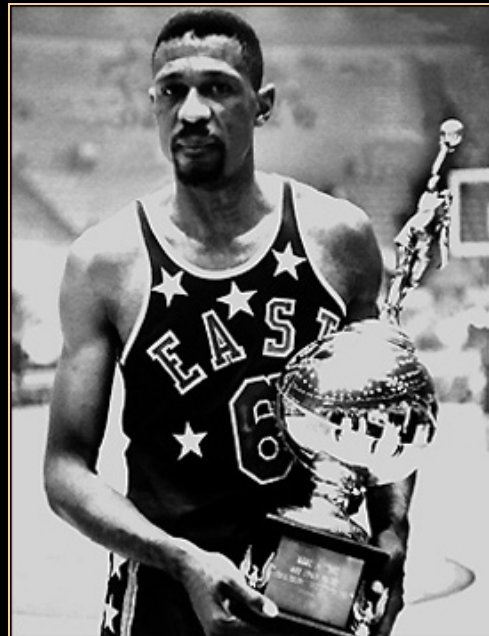
## Rule #13



Perpetual optimism  
• is a force multiplier.

# Would you change your Leadership Elements List?

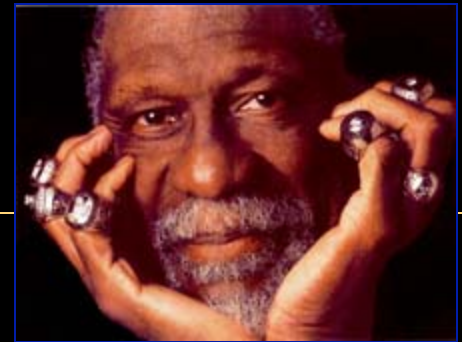
- Consult with a **different** partner(s).  
Re-number your Effective Elements list,  
if you choose to do so. (5 mins)
- 



# Bill Russell's 11 Leadership Lessons

Commitment is essential  
to success.

Russell Rule #1



Apply your ego  
to the success of your team  
rather than  
to your individual success.

**Russell Rule #2**

Become an active listener—

Then act on  
what you learn.



**Russell Rule #3**

Be tough about  
demanding what needs to  
be done – and  
considerate of people  
while you do it.

**Russell Rule #4**

Cast a long shadow with  
your standards to  
influence the right result  
even in your  
absence.



**Russell Rule #5**

Seek PERFECTION;  
Encourage it in others  
by exhibiting JOY in what  
you are doing.

Russell Rule #6

Encourage trust,  
truthfulness,  
& mutual  
reliance.



**Russell Rule #7**

Immediately take control of  
a situation to move forward  
constructively, regardless  
of what happens to the  
current organization.



Russell Rule #8

Use your imagination to  
design new and better  
ways to enhance  
performance.



**Russell Rule #9**

Lead by establishing and reinforcing discipline, delegating as much as possible, and cooperative participation in decision-making.

**BUT LEAD WHEN IT COUNTS.**

**Russell Rule #10**

Always look for the win,  
even when it seems  
impossible.

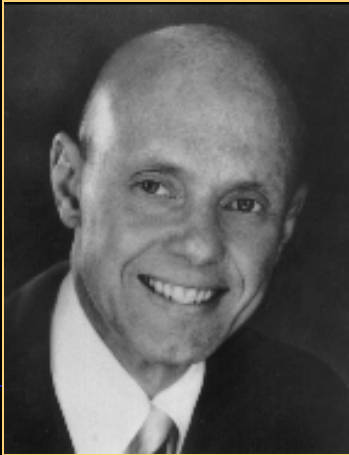


**Russell Rule #11**

# Adjusting Your List . . .

- Look again at your List of Successful Leadership Elements – Change it, if you choose. (4 mins)

**Apply deep reflection!**



# Covey's Seven Habits of Highly Effective People

# Habit #1:

## Be PROACTIVE.

Take responsibility for everything.

Think meta-cognitively.

Rise above circumstances.

Between stimulus & response – **CHOICE.**

## Habit #2:

# Begin with the End in Mind.

Set long-term goals based on vision.

Focus on “true north.”



## Habit #3:

# Put First Things First.

Prioritize your work.

Set short-term goals.

Check your benchmarks.

Choose the important, not the “urgent.”

Delegate.

## Habit #4:

# Think Win-Win.

Work toward mutually beneficial solutions.

Keep the vision in mind.

Sacrifice a battle to win the war.

## Habit #5:

Seek First to UNDERSTAND,  
Then to be UNDERSTOOD.

Listen well.

Care about how others feel, what they think.

Empathize.

## Habit #6:

# SYNERGIZE.

Work in teams.

Problem-solve together.

Make decisions collaboratively.

Embrace & leverage innovation.

“The whole is greater than the sum of its parts.”

## Habit #7:

# Sharpen the Saw.

Maintain “balance.”

Give yourself a break.

Work-aholism is not a good thing.

Recreate!

# Covey's 8<sup>th</sup> Habit:

*From effectiveness to greatness –*

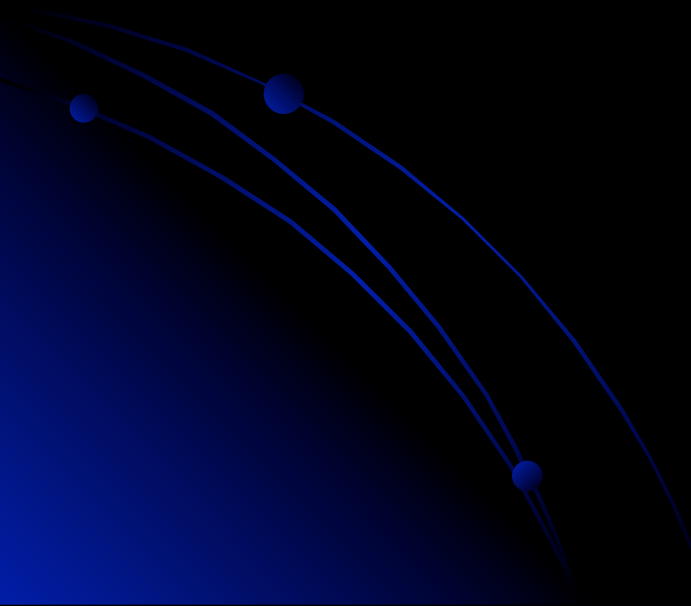
*Find your voice;  
Inspire others to find theirs.*

*Avoid 6 Cancers:*

*Cynicism, Criticism, Comparing,  
Competing, Complaining, Contending*

# Is the List Still Working for You?

- Time to re-consider your List and make changes, if you choose.  
(5 mins)



# More Great Leadership Guidance

“To work in the world lovingly means that we are defining what we will be for rather than reacting to what we are against.”

- *Christina Baldwin, teacher*



“More than anything else today, followers believe they are part of a system, a process that lacks heart. . .

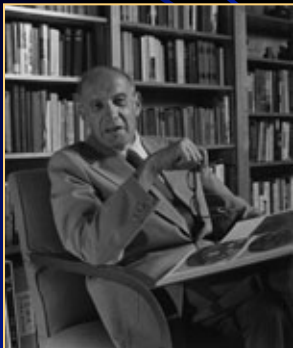
**A leader [needs] to connect with followers at a human, a spiritual level . . .**



- Lance Secretan  
*Manpower Inc.*

“Leadership is not magnetic personality . . .  
or ‘making friends and influencing  
people.’

Leadership is lifting a person's  
vision to higher sights, raising a  
person's performance to a higher  
standard, building a personality  
beyond its normal limitations.”



-Peter Drucker

*Father of Modern Management*

“Leadership is getting people to work for you when they are not obligated.”

-Fred Smith, CEO  
*FedEx*



“Leaders are the ones who keep faith with the past, keep step with the present, and keep the promise to posterity.”



- Harold Seymour  
*baseball historian*

“Leadership is getting people to do what they don’t want to do in order to achieve what they want to achieve.”

- Tom Landry,  
*Retired Cowboys coach*



“Leaders don’t force people to follow – They invite them on a journey.”



- Charles Lauer,  
*Publisher – Modern Healthcare*

“The first step to  
leadership  
is servanthood.”

- John Maxwell,  
*author & motivational speaker*



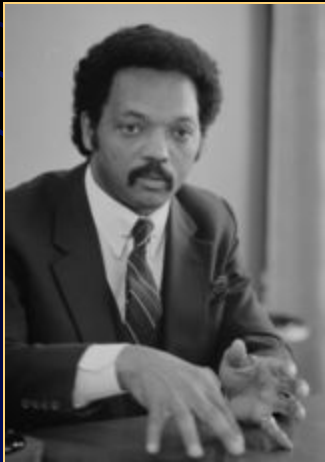
“The pessimist complains  
about the wind.  
The optimist expects it  
to change.  
The leader adjusts  
the sails.”



- **John Maxwell**  
*Leadership Expert*



“Leadership has a harder  
job to do than simply  
choose sides.  
It must bring sides  
together.”



- **Jesse Jackson,**  
*Activist & Minister*

“The first responsibility  
of a leader  
is to define reality.”



- Max DePree  
*Herman Miller CEO, author*

“Belief

..... precedes practice.”

# Plan Your Work; Work Your Plan.

*“Most ideas are still-born and need the breath of life injected into them through definite plans of action.”*

- *Napoleon Hill, author*  
*Founder of “The Philosophy of Achievement”*

# Need an Adjustment?

- Check your lists again. Need any changes? Talk with a peer. Find someone whose opinion you value.
- 

“Extreme leadership is the intentional act of changing some piece of the world for the better.”

- Steve Farber, President  
*Extreme Leadership Inc.*

# Steve Farber's Radical LEAP:

Love

Energy

Audacity

Proof



# Farber & Audacity:

Inspiring AUDACITY  
is breathing life into your vision,  
getting people to have  
a bold and blatant disregard for  
normal constraints in order  
to change the world  
for the better.”

“Leadership,  
if you’re really doing it,  
is about transformation on  
some level.”

- Steve Farber

Farber's "extreme":

"bold and blatant  
disregard  
for normal constraints"

Talk with a partner – Explain what this means.


# Which are you?

Managers expect things  
to stay the same.

- Leaders expect everything  
to change.

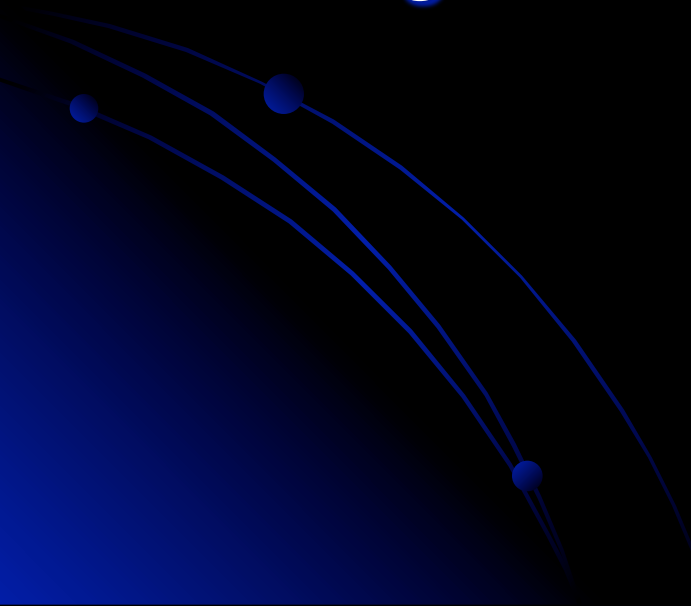
## More Wisdom:

Real leaders create  
“positive  
disequilibrium.”



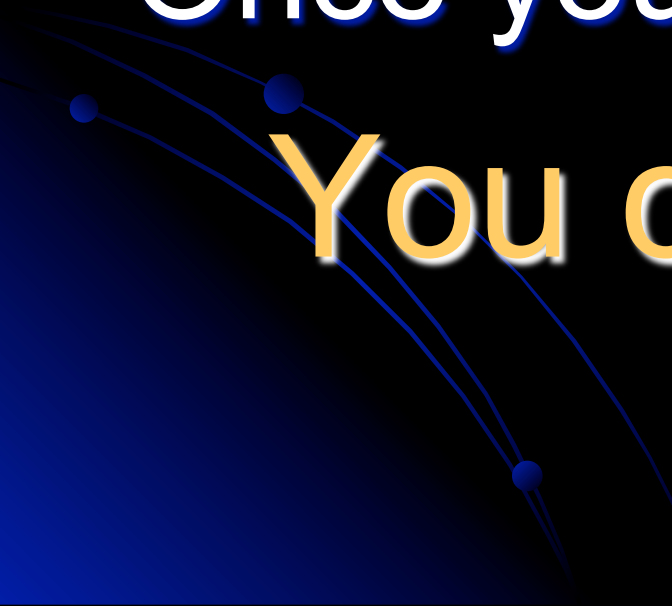
# “The List” Again –

- Re-visit your list – 10 Elements of Successful Leadership. Any changes???



*Once you decide to become a  
leader, You are a born one.*

Once you are a born leader,  
**You can be made.**



# SKILLS versus TRAITS:

- What SKILLS must a successful leader possess?
- Which skills do YOU want to work on personally to become a leader that is “made” by awareness and hard work?

# Immediate Action:

- Name 1 thing you are going to do during this grant to change that educational world for students – to make the LEAP into true leadership.
- Name 2 things you are going to do to build leadership within the ranks in your school – “to make more leaders.”