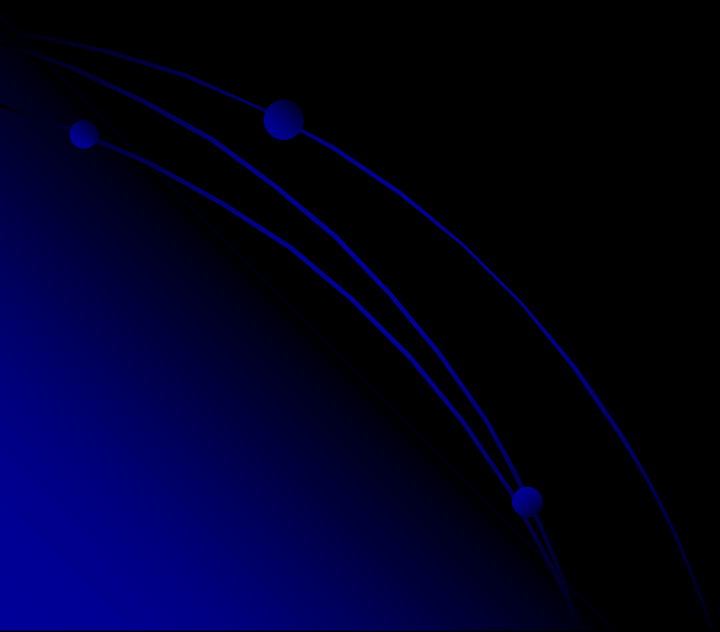


Leadership is a
CHOICE.

The bottom left corner of the slide features a decorative graphic consisting of three curved blue lines that sweep upwards and to the right. Three small blue dots are placed along these lines, creating a sense of motion or a path.

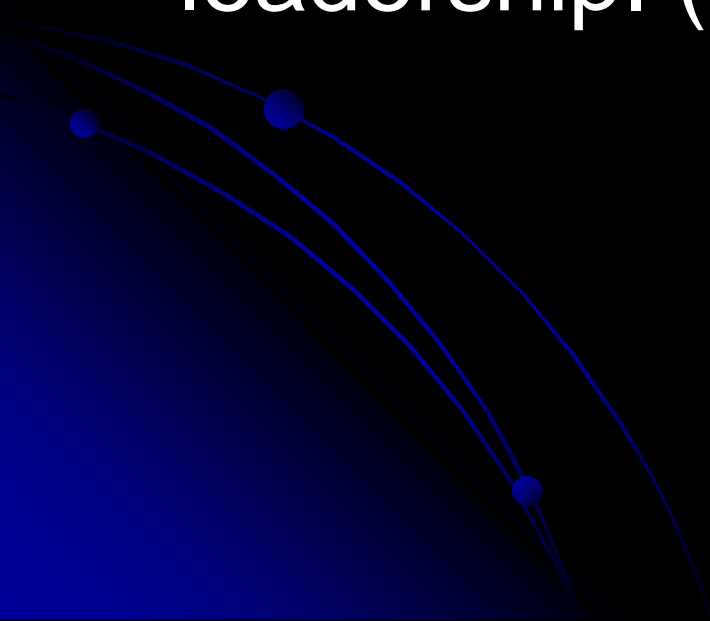
Elements of Leadership:

- On your own, list 5-10 elements of successful leadership. (3 mins)



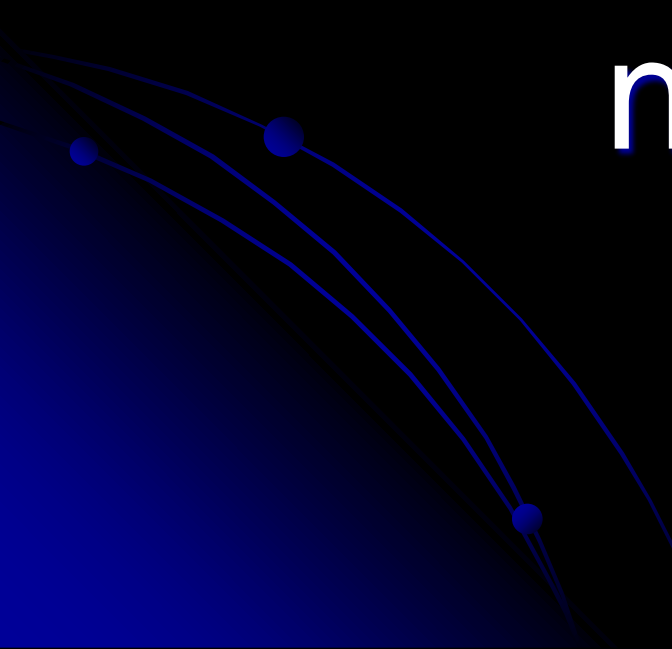
Elements of Leadership:

Work with a partner(s) to come to consensus on the top 10 elements of leadership. (7 mins)



Myth:

Leaders are born,
not made.



“Leaders aren’t born; they are made. And they are made just like anything else, through hard work. That’s the price we have to pay to achieve a goal, any goal.”



- **Vince Lombardi**
Legendary Green Bay Coach

General Colin Powell's 14 Rules of Leadership

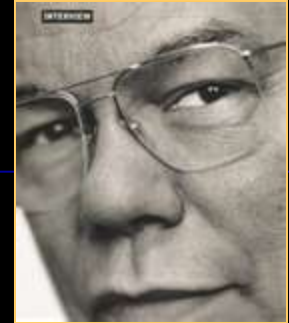




Rule #1

It ain't as bad as you think.
It will look better in the
morning.

Rule # 2



Get mad,
then get over it.



Rule #3

Avoid having your ego so close to your position that when your position falls, your ego goes with it.

"It ain't about you."

Rule #4




It can be done.

(If you know what “it” is.)



Rule #5

Be careful
whom you choose.



Rule #6



Don't let adverse facts
stand in the way of a
good decision.



Rule #7

You can't make someone else's decisions.

- You shouldn't let someone else make yours.

Rule #8



Check the small things.



Rule #9

Share the credit.

Rule #10



Remain calm.

Be kind.



Rule #11

Have a vision.
Be demanding.



Rule #12

Don't take the counsel of
your fears or naysayers.

Rule #13

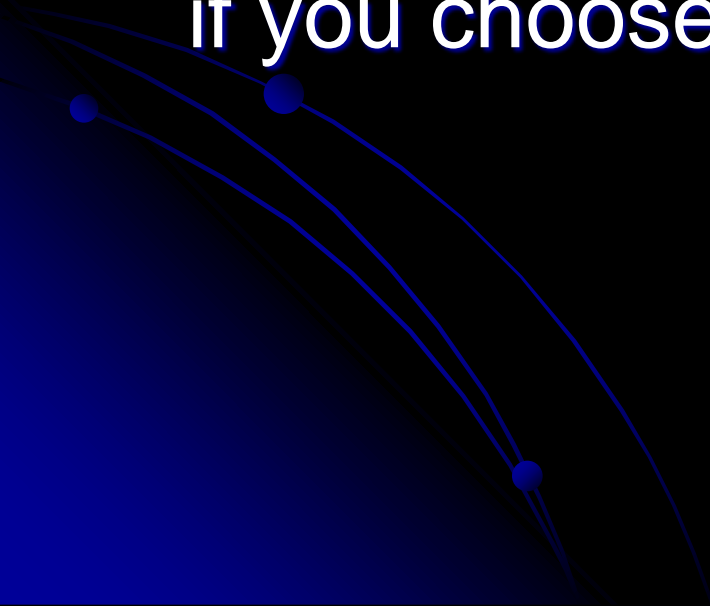


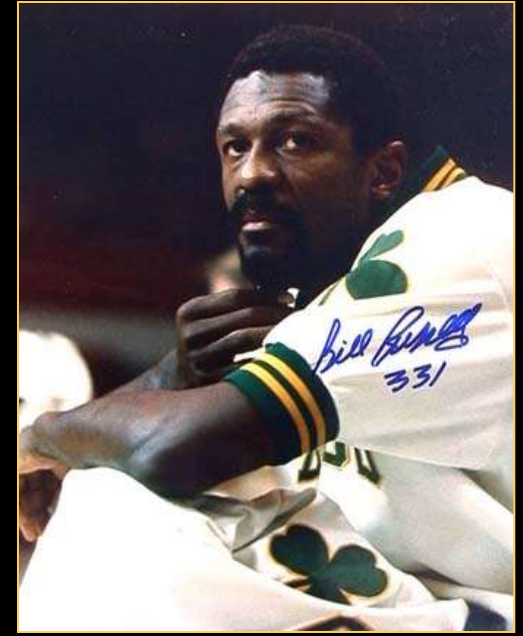
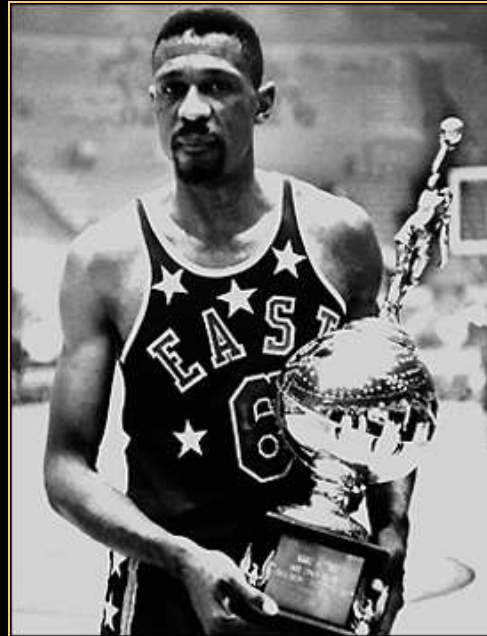
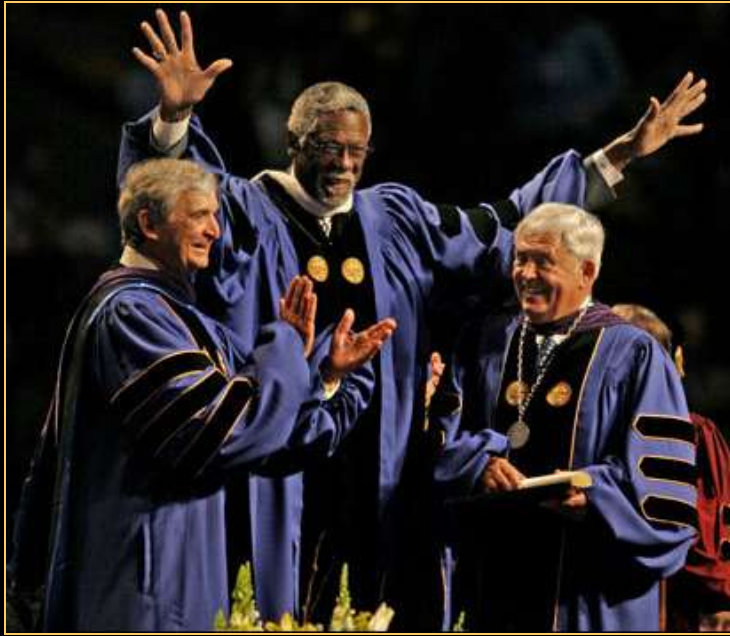
Perpetual optimism
• is a force multiplier.

Would you change your Leadership Elements List?

- Consult with a **different** partner(s).

Re-number your Effective Elements list, if you choose to do so. (5 mins)

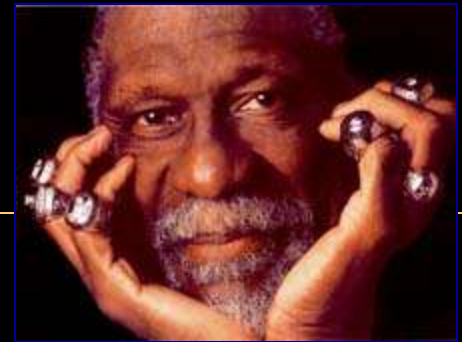




Bill Russell's 11 Leadership Lessons

Commitment is essential
to success.

Russell Rule #1



Apply your ego
to the success of your team
rather than
to your individual success.

Russell Rule #2

Become an active listener—
Then act on
what you learn.



Russell Rule #3

Be tough about
demanding what needs
to be done – and
considerate of people
while you do it.

Russell Rule #4

Cast a long shadow with
your standards to
influence the right result
even in your
absence.



Russell Rule #5

Seek PERFECTION;
Encourage it in others
by exhibiting JOY in what
you are doing.

Russell Rule #6

Encourage trust,
truthfulness,
& mutual
reliance.



Russell Rule #7

Immediately take control of
a situation to move forward
constructively, regardless
of what happens to the
current organization.



Russell Rule #8

Use your imagination to
design new and better
ways to enhance
performance.



Russell Rule #9

Lead by establishing and reinforcing discipline, delegating as much as possible, and cooperative participation in decision-making.

BUT LEAD WHEN IT COUNTS.

Russell Rule #10

Always look for the win,
even when it seems
impossible.



Russell Rule #11

Adjusting Your List . . .

- Look again at your List of Successful Leadership Elements – Change it, if you choose. (4 mins)

Apply deep reflection!



Covey's Seven Habits of Highly Effective People

Habit #1:

Be PROACTIVE.

Take responsibility for everything.

Think meta-cognitively.

Rise above circumstances.

Between stimulus & response – **CHOICE.**

Habit #2:

Begin with the End in Mind.

Set long-term goals based on vision.

Focus on “true north.”



Habit #3:

Put First Things First.

Prioritize your work.

Set short-term goals.

Check your benchmarks.

Choose the important, not the “urgent.”

Delegate.

Habit #4:

Think Win-Win.

Work toward mutually beneficial solutions.

Keep the vision in mind.

Sacrifice a battle to win the war.

Habit #5:

Seek First to UNDERSTAND,
Then to be UNDERSTOOD.

Listen well.

Care about how others feel, what they think.

Empathize.

Habit #6:

SYNERGIZE.

Work in teams.

Problem-solve together.

Make decisions collaboratively.

Embrace & leverage innovation.

“The whole is greater than the sum of its parts.”

Habit #7:

Sharpen the Saw.

Maintain “balance.”

Give yourself a break.

Work-aholism is not a good thing.

Recreate!

Covey's 8th Habit:

From effectiveness to greatness –

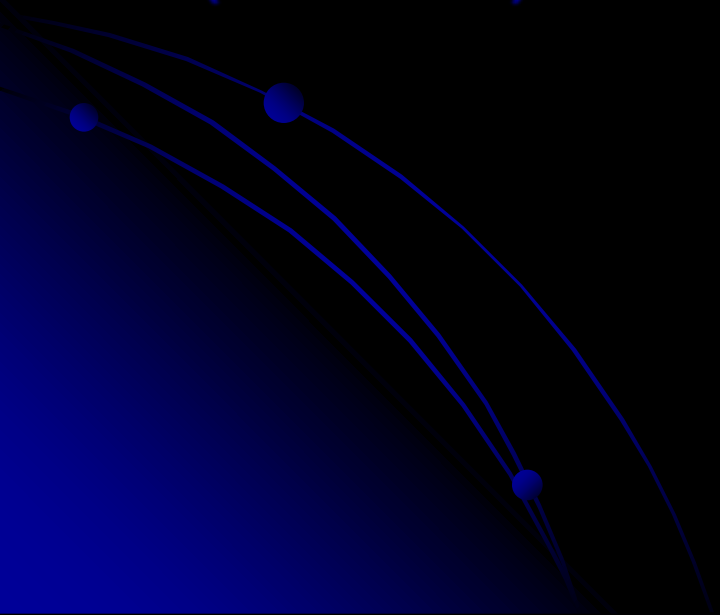
*Find your voice;
Inspire others to find theirs.*

Avoid 6 Cancers:

*Cynicism, Criticism, Comparing,
Competing, Complaining, Contending*

Is the List Still Working for You?

- Time to re-consider your List and make changes, if you choose.
(5 mins)



More Great Leadership Guidance

“To work in the world lovingly means that we are defining what we will be for rather than reacting to what we are against.”

- *Christina Baldwin, teacher*



“More than anything else today, followers believe they are part of a system, a process that lacks heart. . .

A leader [needs] to connect with followers at a human, a spiritual level . . .



- Lance Secretan
Manpower Inc.

“Leadership is not magnetic personality . . .
or ‘making friends and influencing people.’

**Leadership is lifting a person’s
vision to higher sights, raising a
person’s performance to a higher
standard, building a personality
beyond its normal limitations.”**



-Peter Drucker

Father of Modern Management

“Leadership is getting people to work for you when they are not obligated.”

-Fred Smith, CEO
FedEx



“Leaders are the ones who
keep faith with the past,
keep step with the present,
and keep the promise to
posterity.”



- Harold Seymour
baseball historian

“Leadership is getting people to do what they don’t want to do in order to achieve what they want to achieve.”

- Tom Landry,
Retired Cowboys coach



“Leaders don’t force people to follow – They invite them on a journey.”



- Charles Lauer,

Publisher – Modern Healthcare

“The first step to
leadership
is servanthood.”

- John Maxwell,
author & motivational speaker



“The pessimist complains
about the wind.
The optimist expects it
to change.
The leader adjusts
the sails.”



- **John Maxwell**
Leadership Expert



“Leadership has a harder
job to do than simply
choose sides.
It must bring sides
together.”



- **Jesse Jackson,**
Activist & Minister

“The first responsibility
of a leader
is to define reality.”



- Max DePree
Herman Miller CEO, author

“Belief

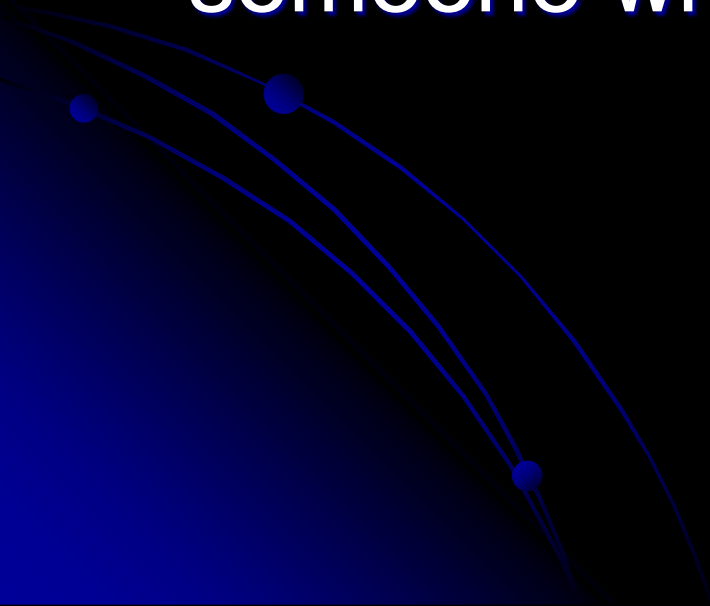
..... precedes practice.”

Plan Your Work; Work Your Plan.

“Most ideas are still-born and need the breath of life injected into them through definite plans of action.”

- *Napoleon Hill, author*
Founder of “The Philosophy of Achievement”

Need an Adjustment?

- Check your lists again. Need any changes? Talk with a peer. Find someone whose opinion you value.
- 

“Extreme leadership is the intentional act of changing some piece of the world for the better.”

- Steve Farber, President
Extreme Leadership Inc.

<http://www.youtube.com/user/SteveFarber>

-Steve Farber, President
Extreme Leadership Inc.

Steve Farber's Radical LEAP:

Love

Energy

Audacity

Proof



Farber & Audacity:

Inspiring AUDACITY
is breathing life into your vision,
getting people to have
a bold and blatant disregard for
normal constraints in order
to change the world
for the better.”

“Leadership,
if you’re really doing it,
is about transformation on
some level.”

- Steve Farber

Farber's "extreme":

"bold and blatant
disregard
for normal constraints"

Talk with a partner – Explain what this means.

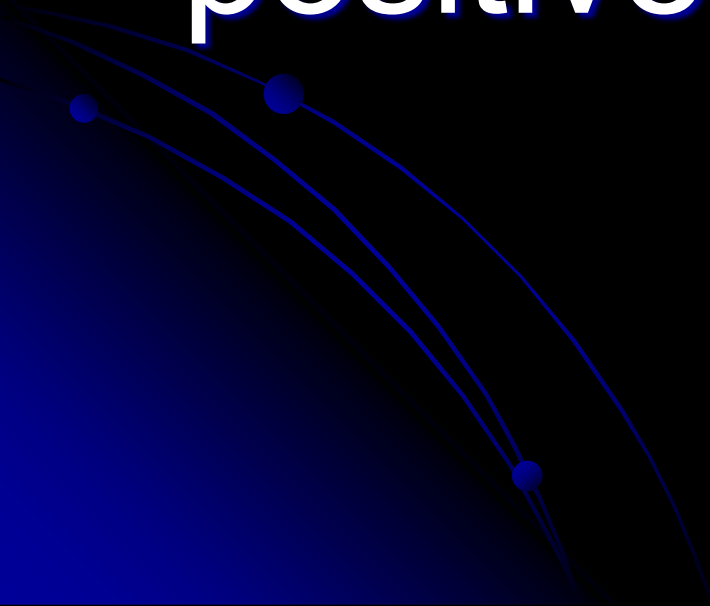
Which are you?

Managers expect things
to stay the same.

- Leaders expect everything
to change.

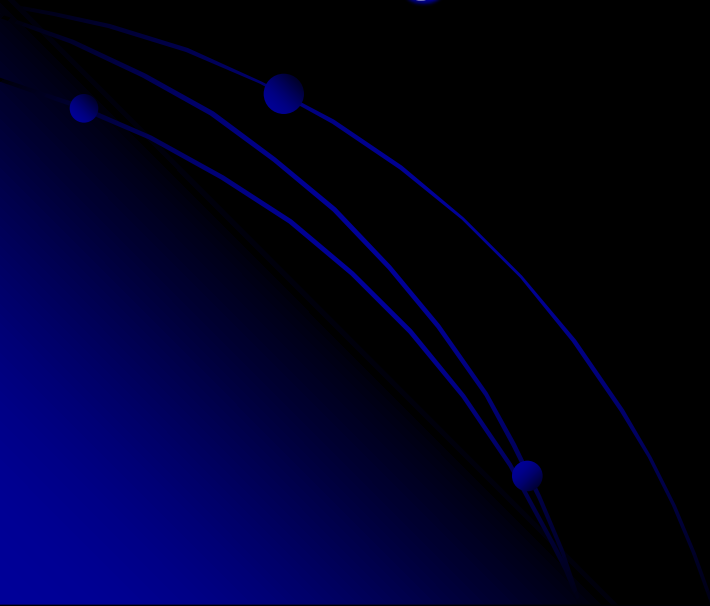
More Wisdom:

Real leaders create
“positive disequilibrium.”



“The List” Again –

- Re-visit your list – 10 Elements of Successful Leadership. Any changes???



*Once you decide to become a
leader, You are a born one.*

Once you are a born leader,
You can be made.

SKILLS versus TRAITS:

- What SKILLS must a successful leader possess?
- Which skills do YOU want to work on personally to become a leader that is “made” by awareness and hard work?

Immediate Action:

- Name 1 thing you are going to do during your internship to change that educational world for students – to make the LEAP into true leadership.
- Name 2 things you are going to do to build leadership within the ranks in your school – “to make more leaders.”